

FOURTH QUARTER | 2023/24



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## **1.** Coffee Industry Performance

## 1.1. Nairobi Coffee Exchange (NCE) Performance

## 1.1.1. Quantity of 50 Kg Coffee Bags Sold

In the quarter under review 297,295 bags were sold representing a 109 percent increase compared to 142,187 bags sold in the same period in 2022/2023. The month of April 2023/24 had the highest number of coffee bags sold at 137,573 while June 2023/24 had the least number of coffee bags sold at 90,475. For more details, Refer to Table

#### Table 1: Number of 50 Coffee Bags Sold at NCE

Month	2022/2023	2023/2024
April	108,221.08	137,573.26
Мау	33,965.48	69,247.52
June		90,474.60
Total	142,186.56	297,295.38



Source: AFA – Coffee Directorate

## 1.1.2. Average Coffee Auction Prices in USD

In the period under review, the average auction prices of a 50 Kg bag of coffee was USD 227.24, representing USD 53.97 increase compared to USD 173.27 recorded in the same period in 2022/2023. The increase in price could be attributed to a rise in market prices at both the auction and direct sales. Refer to Table 2, for more details.

#### Table 2: Average Coffee Auction Prices per 50 Kg Bag (USD)

Month	2022/2023	2023/2024
April	171.74	248.83
Мау	178.14	198.72
June	-	216.26
Total	173.27	227.24

Source: AFA – Coffee Directorate

## 1.1.3. Value of Coffee Auctioned in USD

The total value of coffee realized at auction in the period under review was USD 67.6 million compared to USD 24.6 million in similar period last year, representing a 174 percent increase. April 2024 recorded the highest auction value at USD 34.2 million. Refer to Table 3, for more details.

#### Table 3: Value of 50 Kg Coffee Bags (USD)

Month	2022/2023	2023/2024
April	18,586,113.20	34,231,874.30
May	6,050,446.16	13,760,742.98
June	-	19,565,750.92
Total	24,636,559.36	67,558,368.20

Source: AFA – Coffee Directorate

## **1.2.** Coffee Exports

## 1.2.1. Coffee Export by Quantity and Value

The total quantity of coffee exported during the period under review was 12,005 MT representing 35 percent decrease from 18,402 MT exported in the previous year during the same quarter. During the review period, the quantity exported in May 2023/2024 were the highest at 4,469.54 MT while April 2023/2024 registered the lowest quantity of coffee exports at 3,714.21 MT.

The value of coffee exports decreased from USD 96.5 million in April-June 2022/2023 to USD 74 million in the period under review. This represents a 23 percent decrease in value, ascribed to the prevailing low global prices. Refer to Table 4 for more details.

Month	Volume C	e GBE (MT) Value		e in million USD	
FIORE	2022/2023	2023/2024	2022/2023	2023/2024	
April	5,920.94	3,714.21	33.2	26.63	
Мау	5,649.19	4,469.54	29.99	25.77	
June	6,831.82	3,821.52	33.31	21.65	
Total	18,401.95	12,005.27	96.50	74.05	

Table 4: Coffee Volumes (MT) and Values (USD)

Source; AFA – Coffee Directorate

## **1.2.2.** Coffee Exports by Destination

USA, Belgium and Germany were the leading Kenyan coffee exports destinations accounting for 44.8 percent of the total coffee exports by volume in the quarter under review. The value of the coffee exports in the quarter under review was USD 74.05 million. Refer to Table 5 for more details.

No	Country	Country Volume GBE Value in million (MT) (USD)		% Contribution by Volume
1	USA	2,453.51	15.82	20.4
2	Belgium	1,593.66	9.83	13.3
3	Germany	1,333.82	7.4	11.1
4	Sweden	706.8	7.16	5.9
5	Finland	599.93	3.18	5.0
6	Republic of Korea	596.7	3.47	5.0
7	Canada	497.01	2.69	4.1
8	Norway	461.28	3.65	3.8
9	Netherlands	380.21	1.72	3.2
10	Japan	376	2.46	3.1
11	Others (34)	3,006.35	16.68	25.0
Tota	al	12,005.27	74.05	100

Table 5: Top 10 Coffee Exports by Destination

Source: AFA – Coffee Directorate

## **1.3.** Coffee Imports

Coffee imports in the quarter under review amounted to 369.32 MT at USD 1.75 million compared to 439.76 MT valued at USD 1.88 million in the similar period in 2022/2023. The decrease in the value of coffee imports by 7 percent could be attributed to the drop in the value of the Kenya Shilling against the US Dollar. For more details, refer to Table 6.

Month	Volume (	GBE (MT)	Value in m	illion USD)		
Month	2022/2023	2023/2024	2022/2023	2023/2024		
April	99.09	196.9	0.46	0.99		
Мау	182.62	95.32	0.65	0.35		
June	158.05	77.1	0.77	0.41		
Total	439.76	369.32	1.88	1.75		

#### Table 6: Coffee Imports by Volumes and Value

Source: AFA – Coffee Directorate



## 2. Sugar Industry Performance

## 2.1. Sugar Production, Sales and Closing Stocks

Quantity of sugar produced in the period under review increased by 96 percent to 191,034 MT from 97,538 MT produced in the same period in 2023. This increase was attributed to availability of mature cane. During the quarter, June 2024 recorded the highest sugar production at 75,500 MT while May 2024 had the lowest production volume at 56,271 MT.

The total sales made during the period under review was 191,401 MT representing 86.8 percent increase from 102,484 MT sold during the same period in the previous year. The rise in total sales could be attributed to the increase in the quantity of sugar produced in the period under review. The closing stock in the factory during the period under review was 34,022 MT compared to 7,373 MT at the end of the same period last **Table 7: Performance of the Sugar Industry**  year, an indication of improved availability of sugar in the local market.

### 2.2. Sugar Imports and Exports

Total sugar imports in the quarter under review was 84,685 MT, representing 13.1 percent increase from 74,856 MT imported during the same period in 2023.

The total quantity of sugar exported in the period under review was 157.45 MT representing a 157 percent rise from 61.27 MT that were exported in 2023 in similar period.

### 2.3. Sugar Prices

The average ex-factory price of a 50 Kg bag of sugar decreased from KES 7,988 in 2023 to KES 5,768 in the period under review. In addition, the average wholesale sugar price for a 50 Kg bag dropped by KES 2,226 to KES 6,178 in 2024. For more details, refer to Table 7 and Figure 1.

Manth	Apri	I	May		Jur	ne	Tota	al
Month	2023	2024	2023	2024	2023	2024	2023	2024
Production (MT)	31,971	59,263	31,495	56,271	34,072	75,500	97,538	191,034
Sales (MT)	36,182	72,711	28,200	57,030	38,102	61,660	102,484	191,401
Closing Stock (MT)	8,073	20,522	11,396	20,215	7,373	34,022	7,373	34,022
Import (MT)	14,034	35,763	28,258	21,118	32,564	27,804	74,856	84,685
Export (MT)	16.85	68.93	0.59	20.56	43.83	67.96	61.27	157.45
		Price (K	ES)				Avera	nge
Ex-Factory per 50 Kg	7,055	5,738	8,597	5,925	8,312	5,641	7,988	5,768
Wholesale per 50 Kg	7,210	6,231	9,252	6,285	8,751	6,017	8,404	6,178
Retail per Kg	160.33	165.42	211.03	158.68	206.32	151.23	193.00	158.00
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Source: AFA-Sugar Directorate

#### Figure 1: Average Sugar Prices by Category



## 3. Miraa, Pyrethrum and other Industrial Crops Performance

## 3.1. Miraa Exports

uring the period under review a total of 1,321,480 Kgs of miraa was exported to its major markets in Somalia. For more details, refer to Table 8.

#### Table 8: Miraa Exports Volume (Kgs) 2024

Months	Volumes (Kgs)
April	366,351
Мау	523,332
June	431,797
Total	1,321,480



Source: AFA-Miraa, Pyrethrum and other Industrial Crops

## 3.2. Bixa

## 3.2.1. Bixa Production

In the quarter under review 173,750 Kgs of bixa seeds were produced. The month of April had the highest record of bixa seeds collected at 140,000 kgs while May had the least amount of bixa seeds collected at 4,350 kgs. For more details, Refer to Table 9.

## Table 9: Bixa Seeds Collected in Volumes (kgs)

Month	Volumes (kgs)
	2024
April	140,000
May	4,350
June	29,400
Total	173,750

Source: AFA-Miraa, Pyrethrum and other Industrial Crops

## 3.2.2. Norbixin

Norbixin is one of the major products after processing bixa seeds using different methods such as fermentation, direct extraction, use of organic solvents and modern supercritical fluid extraction. In the period under review 19,000 kgs of norbixin was produced. For more details, refer to Table 10.

Table 10: Pyrethrum Products (	Norbixin)	Production

Month	Volumes (kgs)
April 2024	7,500
May 2024	6,000
June 2024	5,500
Total	19,000

Source: AFA-Miraa, Pyrethrum and other Industrial Crops

## 3.2.3. Norbixin Exports

Total quantity of pyrethrum products exported in the quarter under review was 13,500 Kgs. The month of May had the highest quantity of norbixin exported to Peru at 6,500 kgs while the month of June had the least amount of norbixin exported to Ireland at 1,000 kgs. For more details, refer to Table 11.

Table 11: Pyrethrum Products Exports in Kgs						
Month	Volumes (kgs)	Destination				
April	6,000	USA				
May	6,500	Peru				
June	1,000	Ireland				
Total	13,500					
Courses AFA Minor	Durathrum and ather Induction	al Crana				

Source: AFA-Miraa, Pyrethrum and other Industrial Crops



## 4. Nuts and Oil Crops Performance

#### 4.1. Exports and Imports of Nuts and Oils Products

uring the quarter under review, a total of 10,187 MT valued at KES 2.97 billion of nuts and oils products were exported to various destinations. On the other hand, 175,844 MT valued at 22.97 billion of nuts and oil products were imported mainly attributed to a limited supply of raw materials due to low production volumes hence making Kenya a net importer of oil. For more details, refer to Table 12 and Figure 2.

Table 12: Nuts and Oils Product and Produce Trade Flows by Volume and Value

Month	Volume (MT)		Value in millions (KES)		
Monun	Exports	Exports Imports		Imports	
April	2,825	55,676	589	7,444	
May	3,503	44,885	1,147	6,045	
June	3,859	75,283	1,237	9,487	
Total	10,187	175,844	2,973	22,976	

Source: AFA-Nuts and Oil Crops Directorate



Figure 2: Exports and Imports Volume for April – June 2024

## 4.2. Nuts and Oil Products and Produce Exports

The major nuts and oil crop produce exported are macadamia nuts shelled, macadamia nuts in shell and castor oil. Macadamia nuts in shell contributed 61 percent of the total volume exported in the period under review but only contributed to 34.7 percent of the total revenue due to low demand of the produce in the international markets. Macadamia Nuts Shelled contributed the highest value of the total revenue at 54 percent. For more details, refer to Table 13, 14 and Figure 3.

Source: AFA-Nuts and Oil Crops Directorate

Product	April	May	June	Total	% Contribution by Volume (MT)
Macadamia Nuts in Shell	2,382	2,665	1,168	6,215	61.0
Macadamia Nuts Shelled	424	668	791	1,883	18.5
Castor Oil	-	-	1,800	1,800	17.7
Cashew Nuts, Shelled	-	68	40	108	1.1
Other Fixed Vegetable Fats and Oils	-	81	56	137	1.3
Sesame Seeds	20	20	-	40	0.39
Desiccated.	-	-	3	3	0.03
Total	2,402	2,835	3,067	10,186	100

#### Table 13: Nuts and Oil Product and Produce Export Volume in April – June 2024 (MT)

Source: AFA-Nuts and Oil Crops Directorate

#### Table 14: Nuts and Oil Product and Produce Export Value in April – June 2024 (million KES)

Product	April	Мау	June	Total	% Contribution by Value (KES)
Macadamia Nuts Shelled	224	618	763	1,605	54.0
Macadamia Nuts in Shell	361	464	206	1,031	34.7
Castor Oil	-	-	229	229	7.7
Cashew Nuts, Shelled	-	47	29	77	2.6
Other Fixed Vegetable Fats and Oils	-	13	9	22	0.7
Sesame Seeds	4	4	-	8	0.3
Desiccated.	-	-	2	2	0.1
Total	365	528	475	2,973	100

Source: AFA-Nuts and Oil Crops Directorate







## 4.3. Nuts and Oil Products and Produce Imports

During the review period, huge volumes of nuts and oil products totaling 175,843.67 MT at a value of KES 22.98 billion was imported. This was mainly attributed to a limited supply of raw materials due to low local production hence making Kenya a net importer of oil.

Palm oils represented the largest proportion of imports amounting to 166,906.74 MT valued at 21.49 KES billion. Refer to Table 15, 16 and Figure 4 for more details.

Product	April	May	June	Total	% Contribution by Volume (MT)
Palm Oil, Crude	53,029.14	41,383.80	72,493.80	166,906.74	94.9
Sunflower Oil	724.78	129.62	918.80	1,773.19	1.0
Soya Bean Oil	435.00	1,977.23	261.00	2,673.23	1.5
Oil-Cake	781.00	942.53	1,003.00	2,726.53	1.6
Ground-Nuts	496.74	340.37	347.36	1,184.47	0.67
Other Vegetable Oil	102.00	83.22	10.68	195.90	0.11
Coconut (Copra) Oil, Crude	63.00	12.29	74.00	149.28	0.08
Cashew Nuts, Shelled	24.00	10.80	73.02	107.82	0.06
Sesame Seeds	4.00	2.30	89.52	95.82	0.05
Castor Oil	-	2.69	12.00	14.69	0.01
Ground-Nut Oil, Crude	16.00	-	-	16.00	0.01
Total	55,675.66	44,884.85	75,283.17	175,843.67	100

#### Table 15: Nuts and Oil Product and Produce Imports in April – June 2024 (MT)

Source: AFA-Nuts and Oil Crops Directorate

# Table 16: Nuts and Oil Product and Produce Import by Value in April – June 2024 (million KES)

Product	April	May	June	Total	% Contribution by Value (KES)
Palm Oil, Crude	7,038.00	5,306.48	9,152.46	21,496.94	93.6
Sunflower Oil	99.00	23.70	125.80	248.49	1.1
Soya Bean Oil	121.84	623.67	45.07	790.58	3.4
Oil-Cake	9.00	8.93	10.33	28.26	0.1
Ground-Nuts	113.00	47.64	82.92	243.56	1.1
Other Vegetable Oil	38.00	24.21	2.88	65.10	0.28
Cashew Nuts, Shelled	9.00	5.07	34.41	48.48	0.21
Coconut (Copra) Oil, Crude	10.15	2.64	12.20	25.00	0.11
Sesame Seeds	1.00	0.17	17.64	18.81	0.08
Castor Oil	-	2.21	3.12	5.33	0.02
Ground-Nut Oil, Crude	5.00	-	-	5.00	0.02
Total	7,443.99	6,044.72	9,486.83	22,975.55	100

Source: AFA-Nuts and Oil Crops Directorate

# Figure 4: Percentage contribution of Nuts and Oil Crop Product Export Volume (MT) and Value (KES) for April-June 2024



Source: AFA-Nuts and Oil Crops Directorate

## 5. Fibre Crops Sector

## 5.1. Quantity and Value of Sisal Fibre Exports

Uring the quarter under review, a total of 5,942 MT of sisal fibre worth KES 1.26 billion was exported to 23 destinations which was an increase from 5,379.65 MT worth KES 1.27 billion exported in the same period in 2023. The increase in fibre exports could be attributed to high demand in the Nigeria market. For more details, refer to Table 17 and 18.

#### Table 17: Sisal Fibre Exports Volume (MT) and Value (KES) 2024

Month	April	May	June	Total
Quantity (MT)	2,116	1,728	2,097	5,942
Aver <mark>age</mark> price KES per Kg	212.20	216.74	211.86	213.60
Value in millions (KES)	447.75	371	440.37	1,259.06

Source: AFA-Fibre Crops Directorate

# Table 18: Sisal Fibre Exports Volume (MT) and Value (KES) (April-June)

Year	2023	2024
Exports MT	5,379.65	5,941.60
Exports Value in million (KES)	1,266.02	1,259.06
	<b>a</b> t <b>i i</b>	14

Source: AFA-Fibre Crops Directorate

#### 5.1.1. Sisal Price/Kg in KES and Grades

During the period under review, the average F.O.B price of sisal was KES 213.6 per Kg compared to KES 238.2 per Kg recorded in the same period in 2023 representing a 10.3 percent decrease. This could be attributed to the strengthening of the Kenya shilling against the US dollar, which made exports cheaper. For more details, refer to Table 19.

	Table 19:	Average I	.O.B Price	<b>KES per Kg</b>
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Month	Average F.O.B Prices (KES per Kg)					
Month	2023	2024				
April	234.77	212.20				
May	239.01	216.74				
June	240.81	211.86				
Average	238.20	213.60				

Source: AFA-Fibre Crops Directorate

## 5.1.2. Export Share by Grades

During the period under review, Grade UG was the most traded at 3,332 MT followed by Grade SSUG at 2,096 MT. Grade UHDS was the least traded at 29 MT. For more details, refer to Table 20.

#### Table 20: Export by Grade April-June 2024

Grade	v	Volume (MT)		Value in million (KES)		(KES)
Grade	April	May	June	April	May	June
UG	1,294	954	1,094	278.31	210.62	235.67
SSUG	677	511	909	144.92	112.08	188.02
3L	40	124	48	9.65	29.62	11.12
TOW.1	116	110	47	14.87	12.74	5.57
UHDS	-	29	-	-	5.87	-
Total	2,116	1,728	2,097	447.75	370.94	440.37

Source: AFA-Fibre Crops Directorate

## 5.1.3. Sisal Exports by Destinations

There was a total of 23 export destinations in the period under review. Nigeria was the leading sisal export destination, with 56.71 percent of all the sisal exported followed by China (10.46 percent), Spain (7.18 percent), Saudi Arabia (5.36 percent) and Ivory Coast (3.32 percent). Refer to Table 21 and Figure 5 for more details.

Destination	МТ	Value (USD)	Value (KES)	% Contribution of Total Volumes
Nigeria	3,370.00	5,550,380.00	726,510,204.49	56.71
China	621.60	973,860.00	127,932,164.36	10.46
Spain	426.40	571,220.00	74,466,478.60	7.18
Saudi Arabia	318.40	545,096.00	71,687,438.34	5.36
Ivory Coast	197.50	308,365.00	40,732,202.64	3.32
Senegal	196.50	307,245.00	40,127,889.71	3.31
Morocco	196.00	329,700.00	43,468,989.88	3.30
Belgium	96.00	172,800.00	22,614,603.60	1.62
Burkina Faso	84.50	140,515.00	18,210,291.77	1.42
Тодо	79.00	117,000.00	15,394,845.00	1.33
Egypt	56.00	100,800.00	13,414,907.00	0.94
Gambia	56.00	91,000.00	11,960,666.77	0.94
India	37.00	66,261.00	8,705,980.35	0.62
Ghana	28.50	54,462.50	7,174,138.33	0.48
Jordan	28.00	50,400.00	6,699,278.68	0.47
Syria	28.00	49,560.00	6,478,919.00	0.47
Guinea	28.00	46,200.00	6,040,386.61	0.47
Japan	25.00	42,500.00	5,556,632.71	0.42
Mauritania	24.00	36,000.00	4,725,115.00	0.40
Philippines	22.00	15,400.00	2,028,584.00	0.37
UAE	12.00	20,400.00	2,622,495.60	0.20
Benin	11.00	18,150.00	2,415,482.00	0.19
Israel	0.60	720.00	92,634.26	0.01
Total	5,942.00	9,608,034.50	1,259,060,328.70	100

Table 21: Sisal Fibre Exports by Destinations April-June 2024

Source: AFA-Fibre Crops Directorate

#### Figure 5: Percentage Contribution of Total Sisal Fibre Export Volumes for the Period April - June 2024



Source: AFA-Fibre Crops Directorate



## 6. Food Crops Performance

### 6.1. Food Crops Imports by Volume and Value

In the period under review maize, wheat and rice contributed the highest imports by value at 36 percent, 34.5 percent and 24.5 percent respectively. This was attributed to the production deficit realized in the quarter under review. For more details, refer to Table 22.

Сгор Туре	Volume (MT)	Value in million (KES)	% Contribution by Value
Maize	77,432.09	18,479.77	36.9
Wheat	579,873.17	17,306.31	34.5
Rice	120,430.02	12,341.50	24.6
Peas	4,608.03	1,043.50	2.1
Beans	6,016.14	338.19	0.7
Sorghum	4,945.26	245.87	0.5
Soya beans	7,197.03	156.69	0.3
Lentils	1,735.37	103.91	0.2
Millet	2,133.41	61.74	0.1
Potatoes	1,264.65	29.12	0.1
Others	637.96	22.02	0.0
Total	806,273.10	50,128.61	100

Table 22: Imports by Crop Type April – June 2024

Source: AFA-Food Crops Directorate

## 6.2. Food Crops Imports by Country of Origin

In the quarter under review Tanzania and Russia contributed the highest imports by value at KES 24.7 billion and KES 13.3 billion respectively, representing 75.9 percent of the total imports by value. For more details, refer to Table 23.

Table 23:	Imports	by Country	of Origin
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Country of Origin	Volumes (MT)	Value in million (KES)	% Contribution by Value
Tanzania	107,369.68	24,699.50	49.3
Russia	456,606.00	13,344.15	26.6
Pakistan	54,159.43	4,398.84	8.8
Argentina	75,580.05	2,419.11	4.8
India	30,422.63	2,143.47	4.3
Uruguay	35,866.85	1,092.13	2.2
Republic of Korea	16,200.00	574.79	1.1
Australia	9,150.42	362.04	0.7
United States	4,681.15	337.12	0.7
Ethiopia	8,428.83	181.04	0.4

Country of Origin	Volumes (MT)	Value in million (KES)	% Contribution by Value
Others	7,808.08	576.41	1.1
Total	806,273.10	50,128.61	100

Source: AFA-Food Crops Directorate

### 6.3. Food Crops Exports by Volume and Value.

In the period under review beans, rice and pigeon peas contributed the highest exports by value at KES 1.1 billion, KES 655 million and KES 467 million respectively. For more details, refer to Table 24.

				1	1		
Crop Type	Volume	(MT)	Value in n	Value in million (KES)		Total Value in	
Export Re-Export		Export Re-Export Export Re-Export		Re-Export	(MT)	million (KES)	
Beans	8,809.85		1,025.77		8,809.85	1,025.77	
Rice	93.81	8,300.00	4.43	650.16	8,393.81	654.59	
Pigeon Peas	3,008.60	-	467.40		3,008.60	467.40	
Cow Peas	2,869.66	-	270.30		2,869.66	270.30	
Peas	475.11	3,266.00	1.31	246.64	3,741.11	247.94	
Sorghum	1,352.85	1,340.00	79.77	69.41	2,692.85	149.18	
Buckwheat	649.52	-	47.18		649.52	47.18	
Maize	24.01	729.00	3.62	25.41	753.01	29.02	
Potatoes	166.52	141.23	19.04	1.71	307.76	20.76	
Rye	291.20	-	10.95		291.20	10.95	
Others	45.56	29.88	3.10	0.54	75.45	3.64	
Total	17,786.69	13,806.12	1,932.87	993.87	31,592.80	2,926.74	

#### Table 24: Exports by Crop Type April – June 2024

Source: AFA-Food Crops Directorate

## 6.4. Food Crops Exports by Country of Destination

In the quarter under review India, DRC and Pakistan contributed the highest exports by value at KES 922.6 billion, KES 661.8 billion and KES 321.6 billion respectively, representing 65.1 percent of the total imports by value. For more details, refer to Table 25.

Country of Destination	Volumes (MT)		Value in million (KES)		Total	Total Value in	% Contrib
	Exports	Re-Exports	Exports	Re-Exports	Volume (MT)	million (KES)	ution by Value
India	7,845.80	-	922.58	-	7,845.80	922.58	31.5
Democratic Republic of Congo	40.45	8,723.40	16.00	645.82	8,763.85	661.82	22.6
Pakistan	3,056.00	-	321.63	-	3,056.00	321.63	11.0
South Sudan	1,429.35	2,924.96	90.68	195.43	4,354.30	286.11	9.8
United Kingdom	1,419.56	-	158.58		1,419.56	158.58	5.4
United Arab Emirates	958.33	0.16	113.26	0.04	958.49	113.30	3.9
Qatar	93.64	-	108.94	-	93.64	108.94	3.7

Table 25: Exports by Country of Destination April – June 2024

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Country of Destination	Volumes (MT)		Value in million (KES)		Total	Total Value in	% Contrib
	Exports	Re-Exports	Exports	Re-Exports	Volume (MT)	million (KES)	ution by Value
Republic Of Djibouti		991.85		94.55	991.85	94.55	3.2
Indonesia	300.00	-	31.18	-	300.00	31.18	1.1
Saudi Arabia	320.60	-	30.27	-	320.60	30.27	1.0
Tanzania		794.00		27.46	794.00	27.46	0.9
Sudan	2.00	272.75	0.68	26.37	274.75	27.05	0.9
United States	256.00	-	25.22		256.00	25.22	0.9
Vietnam	230.00	-	20.41	-	230.00	20.41	0.7
Bangladesh	250.00	-	19.85	-	250.00	19.85	0.7
Nepal	200.00	-	18.57	-	200.00	18.57	0.6
Philippines	150.00	-	13.33	-	150.00	13.33	0.5
Latvia	48.00		7.67		48.00	7.67	0.3
Others	1,186.96	99.00	34.04	4.21	1,285.96	38.25	1.3
Total	17,786.69	13,806.12	1,932.87	993.87	31,592.80	2,926.74	100.0

Source: AFA-Food Crops Directorate











## 7. Horticultural Crops Performance

## 7.1. Trade Flows

In the period under review (April-June 2024), the total horticultural exports and imports by value were KES 39.24 billion and KES 4.56 billion respectively. However, the horticultural trade flows by volumes for exports were the highest at 110,278.66 MT compared to the imports recorded at 48,020.82 MT respectively. For more details, refer to Table 26.

#### **Table 26: Horticultural Trade Flows**

Trade	Volume (MT)		Value in million	າ (KES)
Flow Type	2023	2024	2023	2024
Exports	144,996.57	110,278.66	46,749.30	39,237.06
Imports	227,517.65	48,020.82	29,922.28	4,557.20

Source: AFA-Horticultural Crops Directorate

## 7.2. Exports

## 7.2.1. Horticultural Exports by Volume and Value

The quantity exported in the fourth quarter of 2023/24 was 110,279 MT compared to 144,997 MT exported in similar period last year. For more details, refer to Table 27.

Month		2023	2024		
	Volume (MT)	Value in million (KES)	Volume (MT)	Value in million (KES)	
April	49,132.20	15,833.41	40,695.14	14,372.81	
May	48,682.46	16,234.26	34,476.36	12,795.39	
June	47,181.91	14,681.63	35,107.15	12,068.85	
Total	144,996.57	46,749.30	110,278.66	39,237.06	

#### Table 27: Horticultural Exports by Volume (MT) and Value KES)

Source: AFA-Horticultural Crops Directorate

## 7.2.2. Horticultural Exports by Crop Category

In the quarter under review fruits had the highest volume exported at 71.8 MT valued at KES 14.9 billion while vegetables had the least exports at 14.1 MT valued at KES 5.6 billion. For more details, refer to Tables 28, 29 and 30.

#### Table 28: Volume and Value of Cut Flowers Exports

Cut Flowers					
Manth	Qua (M		Valu billion	ie in (KES)	
Month	2023	2024	2023	2024	
Apr	14.4	9.1	8.5	7	
Мау	13.5	8.6	8.2	6.6	
Jun	12	6.7	7.1	5.2	
Total	39.9	24.4	23.8	18.8	

Source: AFA-Horticultural Crops Directorate

**Table 29: Volume and Value of Fruits Exports** 

Fruits				
Month	Quantity (MT)		Value in billion (KES)	
	2023	2024	2023	2024
Apr	25.7	25.9	4.3	5.2
may	21.2	<u> </u>	5.0	1.0



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Fruits				
Jun	21.2	24.2	3.6	5.1
Total	68.8	71.8	11.7	14.9
~		1. 1.		

Source: AFA-Horticultural Crops Directorate

#### Table 30: Volume and Value of Vegetable Exports

Vegetables					
Month		ntity IT)	Value in billion (KES)		
	2023	2024	2023	2024	
Apr	27.4	5.7	5.2	2.1	
May	23.4	4.2	4.8	1.7	
Jun	22.9	4.2	4.4	1.8	
Total	73.7	14.1	14.4	5.6	

Source: AFA-Horticultural Crops Directorate

### 7.2.3. Horticultural Export by Country of Destination

The number of destinations in the fourth quarter of 2023/2024 declined to 128 from 131 in similar period last year. The Netherlands had the highest uptake in volumes exported at 29,008 MT followed by United Arab Emirates at 13,372 MT and United Kingdom at 12,272 MT. For more details, refer to Table 31.

Destination	Volum	e (MT)	Value in billi	on (KES)
	2023	2024	2023	2024
Netherlands	37,298.41	29,008.04	14.76	13.63
United Arab Emirates	17,064.75	13,372.71	4.13	2.83
United Kingdom	14,995.48	12,272.19	6.35	5.44
Barbados	6,249.53	9,996.15	1.38	2.61
France	11,538.22	9,339.80	2.82	2.77
Germany	10,399.14	6,123.50	2.47	1.96
Spain	1,064.83	6,314.86	0.75	1.45
Saudi Arabia	5,417.99	4,778.52	1.9	1.93
Turkey	1,835.04	3,170.35	0.44	0.76
Qatar	467.17	1,068.90	0.26	0.56
Italy	871.73	865.77	0.46	0.5
Kazakhstan	1,257.84	687.28	1.01	0.96
Iraq	204.31	654.28	0.17	0.58
Belgium	990.62	640.75	0.25	0.55
Norway	5,365.57	625.11	0.75	0.96
Switzerland	1,074.65	470.95	0.39	0.42
Australia	899.71	249.3	0.4	0.39
India	6,581.93	25.95	2.12	0.24
United States	824.97	88.87	0.46	0.23
Vietnam	625.86	0.04	0.5	0.02
Others	19,968.82	11,065.09	4.98	3.07
Total	144,996.57	110,818.43	46.75	39.24

#### **Table 31: Horticultural Exports Country of Destination**

Total

## 7.3. Imports

#### 7.3.1. Horticultural Imports by Volume and Value

In the quarter under review there was a 79 percent decrease in imports volume to 48,020.82 MT valued at KES 4.56 billion from 227,517.65 MT valued at KES 29.92 billion. For more details, refer to Table 32.

Table 32: Horticultural Imports by volume and value							
	2023	2024					
Volume (MT)	Value in million (KES)	Volume (MT)	Value in million (KES)				
102,436.09	5,648.81	11,867.52	1,027.74				
53,040.64	19,670.24	19,109.09	2,266.00				
72,040.91	4,603.24	17,044.21	1,263.45				
	Volume (MT) 102,436.09 53,040.64	2023           Volume (MT)         Value in million (KES)           102,436.09         5,648.81           53,040.64         19,670.24	Z023         Volume (MT)         Value in million (KES)         Volume (MT)           102,436.09         5,648.81         11,867.52           53,040.64         19,670.24         19,109.09				

29,922.28

Table 32:	Horticultural	Imports by	Volume and	Value
	i loi cicaicai ai	Timpor co by		Tuluc

Source: AFA-Horticultural Crops Directorate

227,517.65

#### 7.3.2. Horticultural Imports by Crop Category

Considering horticultural imports by crop category, vegetables recorded the highest volume of imports at 27.46 MT valued at KES 3.26 billion followed by fruits at 20.03 MT valued at KES 0.92 billion. The flowers category recorded a total (cut flowers imports) of 0.53 MT valued at KES 0.38 billion. For more details, refer to Tables 33, 34 and 35.

48,020.82

#### **Table 33: Volume and Value of Cut flowers Imports**

Cut Flowers					
Month	Quanti	ty (MT)	Value in billion (KES)		
	2023	2024	2023	2024	
Apr	0.1	0.17	0.08	0.12	
Мау	0.14	0.15	0.15	0.11	
Jun	0.14	0.21	0.12	0.15	
Total	0.38	0.53	0.35	0.38	

Source: AFA-Horticultural Crops Directorate

#### **Table 34: Volume and Value of Fruits Imports**

Fruits					
Month	Quantity	/ (MT)	Value in billion (KES)		
Pionen	2023	2024	2023	2024	
Apr	4.86	5.05	0.32	0.21	
Мау	3.63	7.57	0.43	0.39	
Jun	4.89	7.41	1.67	0.32	
Total	13.38	20.03	2.42	0.92	

Source: AFA-Horticultural Crops Directorate

#### **Table 35: Volume and Value of Vegetables Imports**

Vegetables				
Month	Quanti	ty (MT)	Value in b	oillion (KES)
FIORE	2023	2024	2023	2024
Apr	97.48	6.65	5.24	0.69
Mav	49.27	11.39	19.1	1.77



4,557.20

Vegetables					
Month	Quanti	ity (MT)	Value in b	oillion (KES)	
Month	2023	2024	2023	2024	
Jun	67.01	9.42	2.82	0.8	
Total	213.8	27.46	27.16	3.26	

Source: AFA-Horticultural Crops Directorate

## 7.3.3. Horticultural Imports by Country of Origin

The quantity of horticultural imports in the period under review decreased to 48.03 MT from 229.8 MT in the same period last year. For more details, refer to Table 36.

Country of Origin	Volume (MT)		Value in billion (KES)	
	2023	2024	2023	2024
Tanzania	89.26	22.38	22.35	1.35
South Africa	88.95	5	4.31	0.5
Ukraine	22.13	0.49	0.87	0.03
Republic of Uganda	0.44	5.06	0.43	0.41
Egypt	3.92	2.93	0.47	0.45
United States	0.13	1.06	0.16	0.28
Turkey	4.79	0.2	0.34	0.18
Ethiopia	9.78	1.41	0.17	0.14
India	0.27	0.07	0.2	0.05
Republic of Zambia	1.43	0.16	0.23	0.15
China	1.43	0.76	0.14	0.03
Canada	4.11	0.01	0.14	0.09
Netherlands	0.14	1.15	0.14	0.08
United Arab Emirates	1.84	3.4	0.09	0.09
Kenya	0.06	2.03	0.21	0.09
Israel	0	0.22	0.07	0.07
Chile	0.04	0.04	0.1	0.04
France	0.05	0.06	0.04	0.04
United Kingdom	0.09	0	0.04	0.05
Spain	0.02	0.08	0.04	0.01
Others	0.95	1.52	0.35	0.43
Total	229.8	48.03	30.89	4.56

Table 36: Horticultural Imports by Country of Origin

Source: AFA-Horticultural Crops Directorate





# VISION

A world-class crops regulator for improved livelihoods.

# MISSION

To develop, promote and regulate scheduled crops value chain for sustainable economic growth and transformation

# CORE VALUES

Customer focus Teamwork Intergrity Innovativeness Professionalism

